

## EU Prices

**EU Price Aug-2017**

Evolution since last month

Raw Milk **35.2** €/100 kg **+ 3.0%**

EU Prices (week 39)

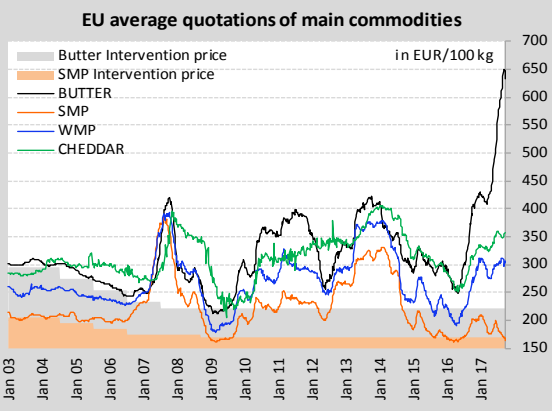
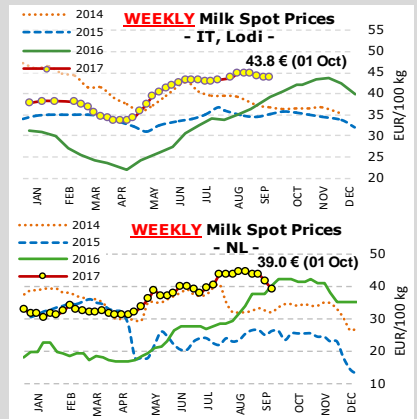
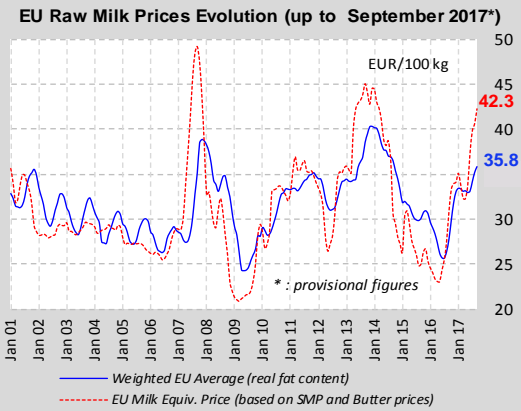
Compared to the previous 4 weeks

BUTTER **634** €/100 kg **- 2.0%**

S.M.P. **164** €/100 kg **- 3.4%**

W.M.P. **305** €/100 kg **- 0.4%**

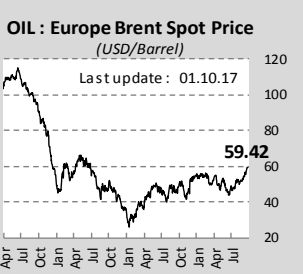
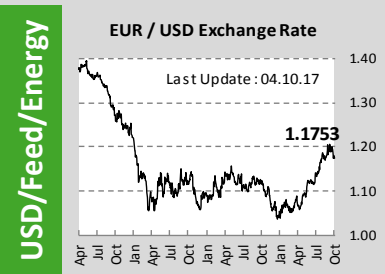
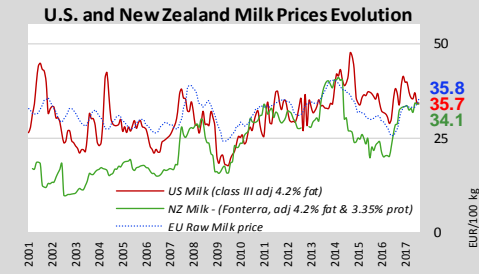
CHEDDAR **357** €/100 kg **+ 1.3%**



## World Quotations

**LATEST WORLD QUOTATIONS**

	Price in USD/Tonne on 1.10.2017			% change (15 days ago)		
	EU	Oceania	USA	EU	Oceania	USA
Butter	7 739	6 275	5 273	↓ -1.1%	↑ +1.2%	↓ -1.3%
SMP	2 012	1 900	1 834	↓ -2.1%	↓ -4.4%	↑ +0.9%
WMP	3 667	3 175	3 086	↓ -2.4%	↑ +2.8%	↓ -5.1%
Cheddar	4 247	4 125	3 778	↑ +0.7%	↓ -0.9%	↑ +5.5%



**Feed / Energy quotations**

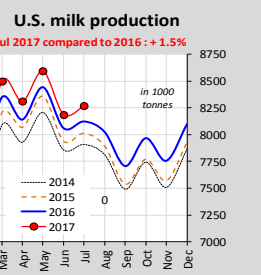
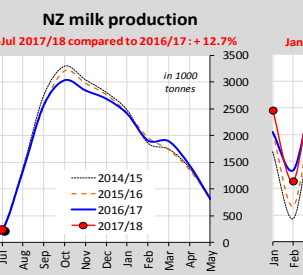
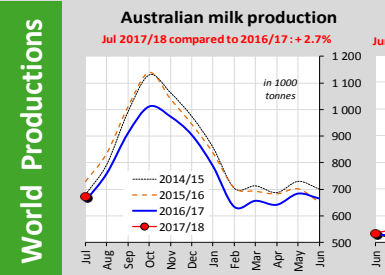
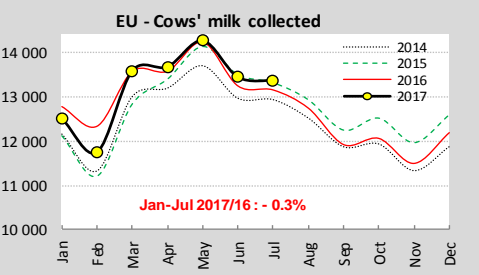
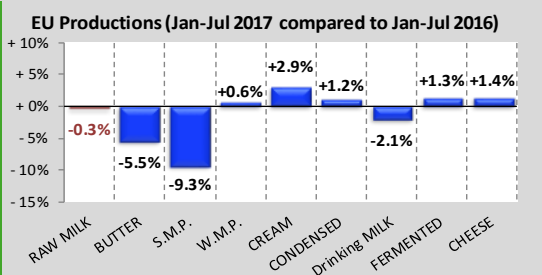
(evolution compared to the previous 4 weeks)

(week 39)

Feed costs **+ 1.7%**

Energy costs **+ 2.6%**

## EU Productions



## EU Trade

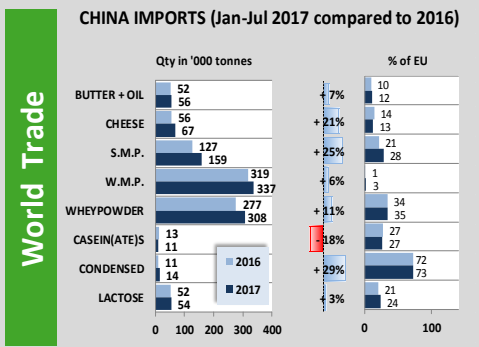
**EU Exports - Top 3 destinations in 2017**

Period : January - July

	BUTTER			CHEESE		
	2015	2016	2017	2015	2016	2017
Extra-EU	80 124	107 326	90 235	402 682	455 297	488 380
USA	8 923	10 152	15 817	76 090	77 480	77 150
Saudi Arabia	9 963	13 650	6 130	38 546	42 715	56 153
Iran	972	3 859	5 913	32 027	33 207	35 170

	S.M.P.			W.M.P.		
	2015	2016	2017	2015	2016	2017
Extra-EU	424 021	353 624	493 093	243 074	241 752	244 234
Algeria	65 534	52 304	78 447	23 762	18 996	47 831
China	32 270	29 472	50 671	38 388	36 460	24 393
Indonesia	26 769	27 709	41 027	9 125	10 976	14 875



**MAIN EXPORTING THIRD COUNTRIES**

Jan-Jul 2017 compared to 2016

	BUTTER(OIL)		CHEESE		S.M.P.		W.M.P.	
	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16
New Zealand	268	-8%	214	+2%	232	-10%	790	+3%
EU-28	117	-18%	498	+7%	493	+39%	244	+1%
United States	17	+4%	201	+22%	352	+13%	14	-19%
Australia	10	-51%	98	-0%	97	+3%	31	-20%
Belarus	48	+7%	106	-10%	65	+3%	18	-4%
Argentina	2	-37%	25	-6%	12	-18%	32	-50%

**MAIN IMPORTING THIRD COUNTRIES**

Jan-Jul 2017 compared to 2016

	BUTTER(OIL)		CHEESE		S.M.P.		W.M.P.	
	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16	Qty in ktons	% '17/'16
China	56	+7%	67	+21%	159	+25%	337	+6%
Russia	57	+27%	106	-3%	64	+6%	23	+12%
Mexico	27	+8%	65	+2%	164	-26%	2	-82%
Japan	4	-18%	157	+3%	29	+51%	0	-24%
Algeria	4	-13%	9	-30%	52	+52%	11	+72%
United States	25	-16%	102	-11%	0	-69%	13	+79%

**GDT Auction**

Event 197

3 October 2017

**-2.4%**

Average price (USD/MT, FAS)

\$ 3 223

Butter Milk Fat: -3.4% (\$ 6 504)

Butter: -3.6% (\$ 5 837)

Butter Milk Powder: -10.3% (\$ 1 804)

Cheddar: +1.9% (\$ 4 109)

Lactose: n/a

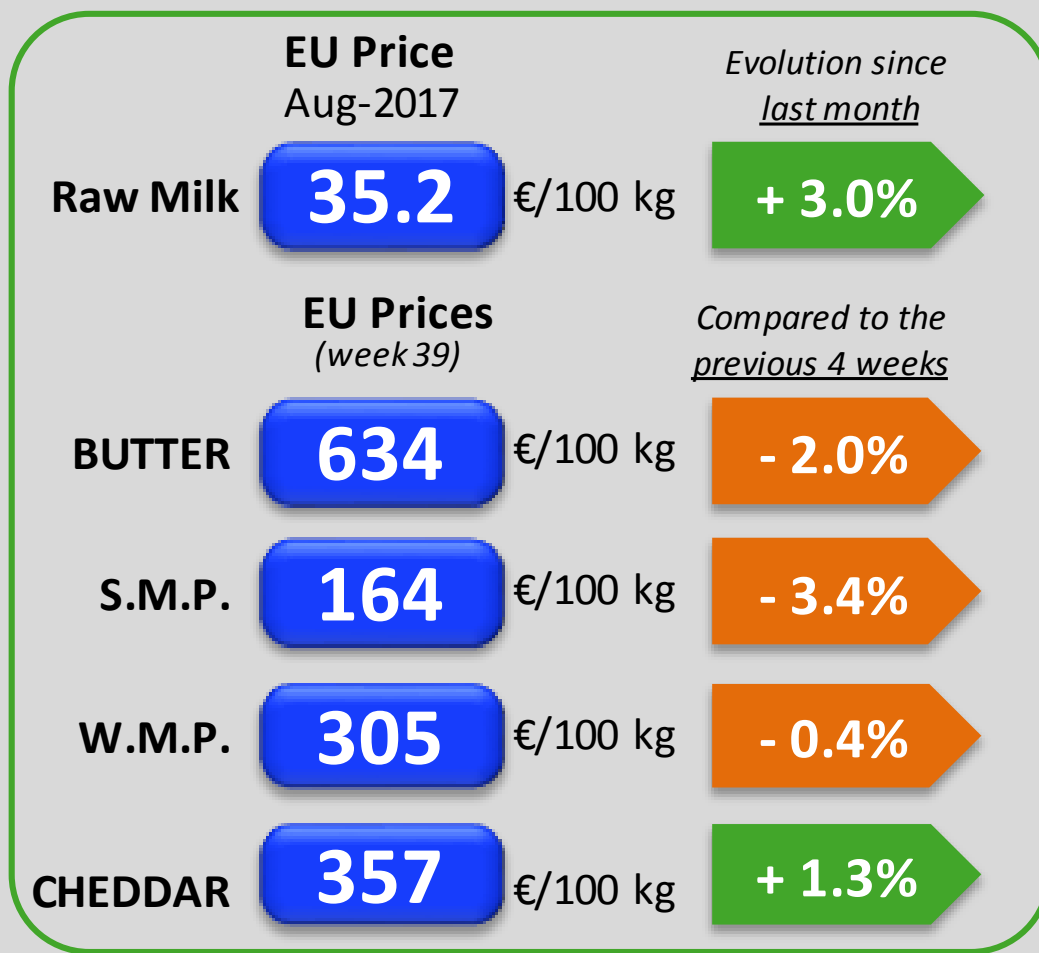
Rennet Casein: +0.9% (\$ 6 123)

Skin Milk Powder: -1.4% (\$ 1 895)

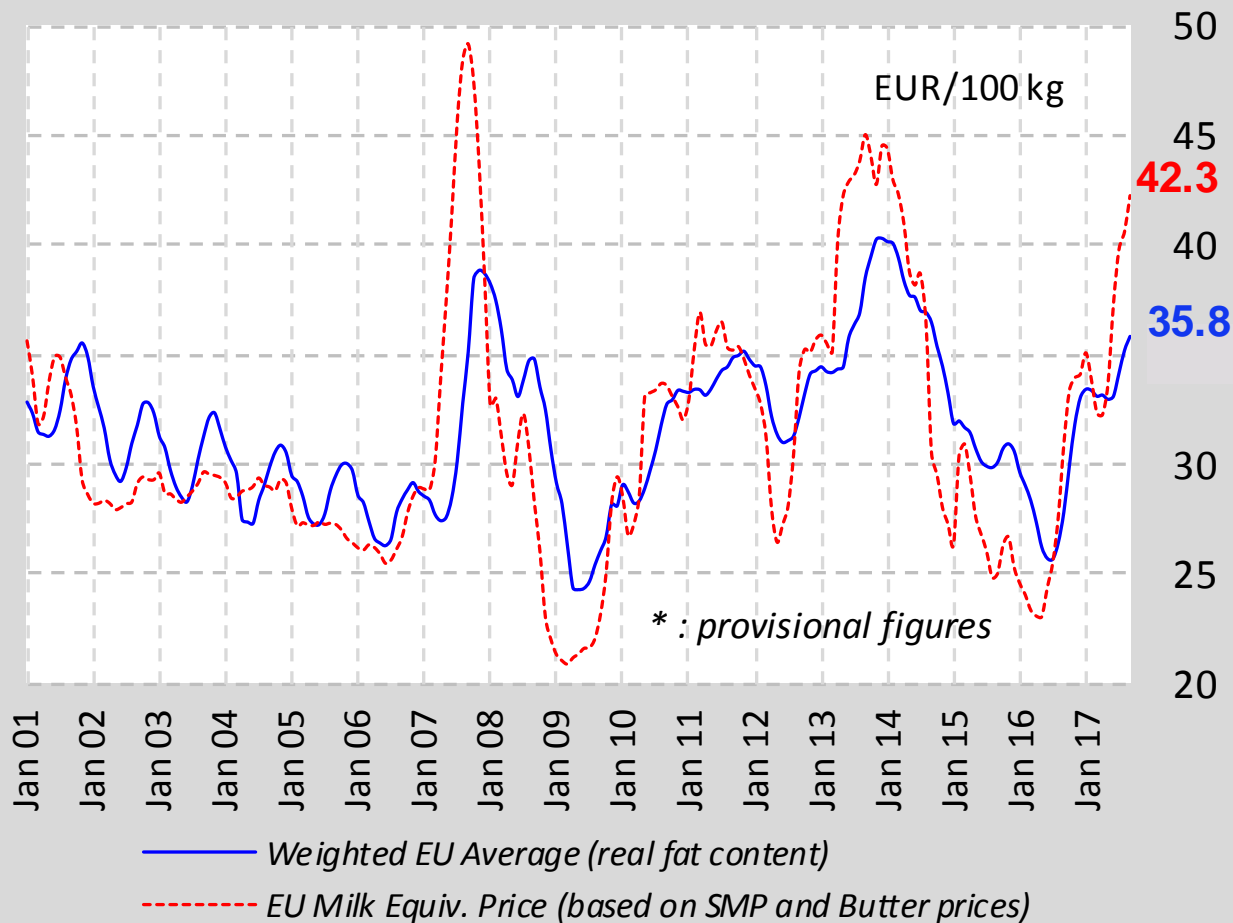
Whole Milk Powder: -2.7% (\$ 3 037)



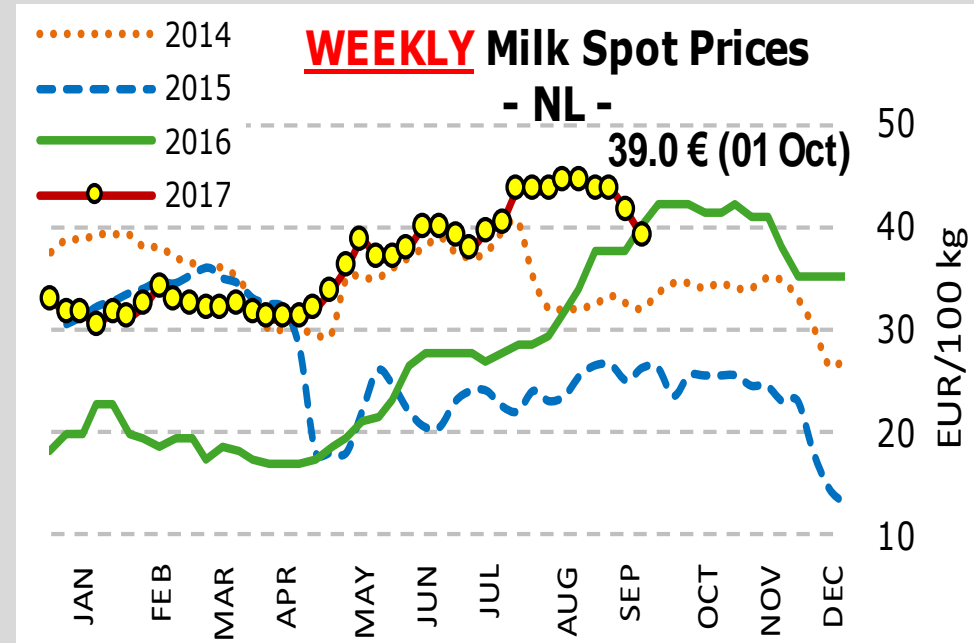
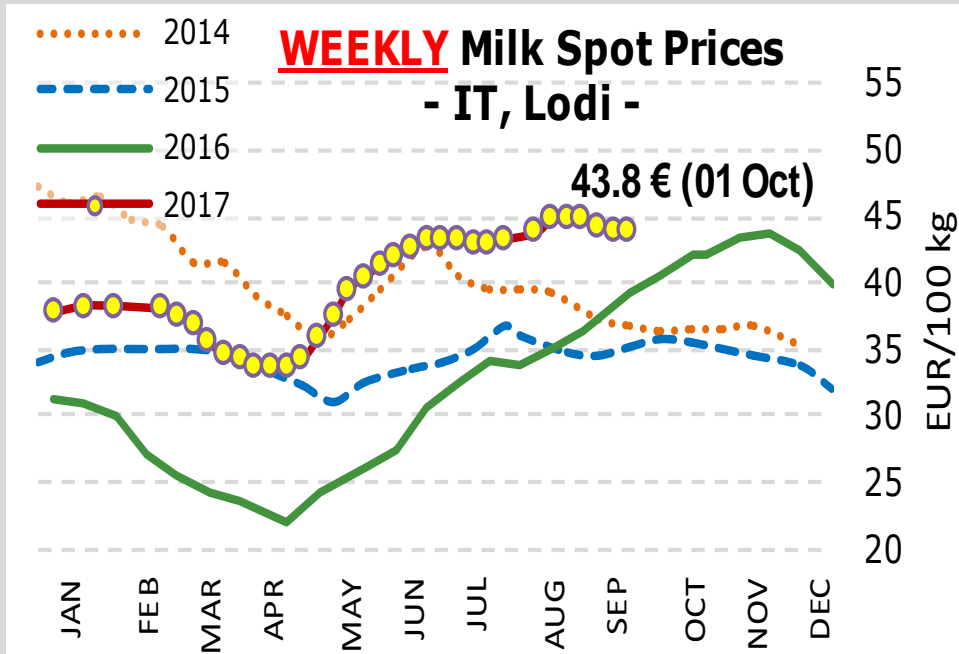
## EU Prices



## EU Raw Milk Prices Evolution (up to September 2017\*)

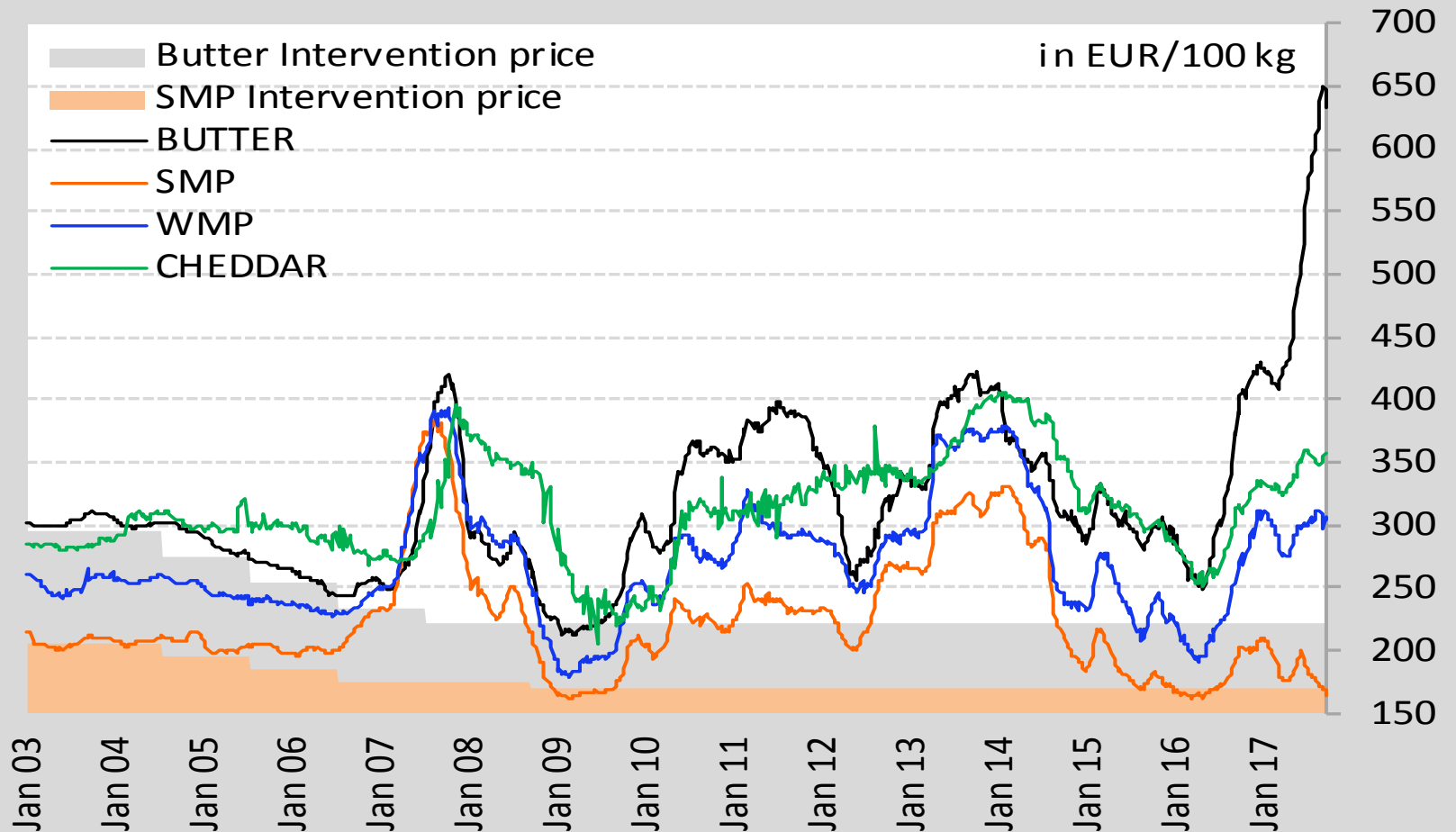


Source : DG AGRI – Reg. 2017/1185 Art. 12(a) - Annex II.4(a)



Source : Clal.it

## EU average quotations of main commodities



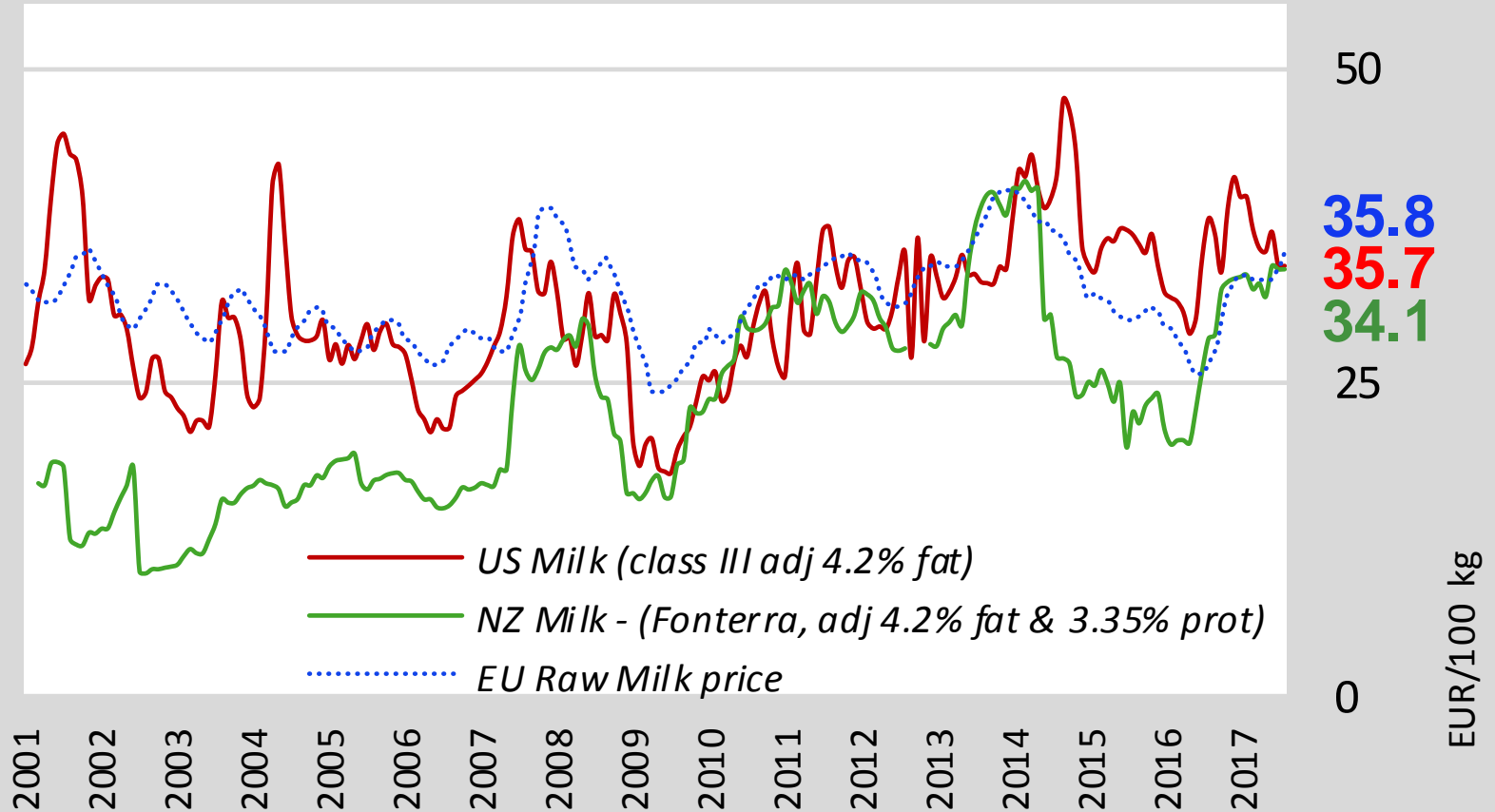
Source : DG AGRI - Reg. 2017/1185 Art. 11 - Annex I.7

## LATEST WORLD QUOTATIONS

	Price in USD/Tonne on 1.10.2017			% change (15 days ago)		
	EU	Oceania	USA	EU	Oceania	USA
<b>Butter</b>	7 739	6 275	5 273	👇 - 1.1%	👆 + 1.2%	👇 - 1.3%
<b>SMP</b>	2 012	1 900	1 834	👇 - 2.1%	👇 - 4.4%	👉 + 0.9%
<b>WMP</b>	3 667	3 175	3 086	👇 - 2.4%	👆 + 2.8%	👇 - 5.1%
<b>Cheddar</b>	4 247	4 125	3 778	👉 + 0.7%	👉 - 0.9%	👆 + 5.5%

Source : DG AGRI, USDA

## U.S. and New Zealand Milk Prices Evolution



Source : DG AGRI, LTO Nederland

### Feed / Energy quotations

(evolution compared to the previous 4 weeks)

(week 39)

Feed costs **+ 1.7%**

Energy costs **+ 2.6%**

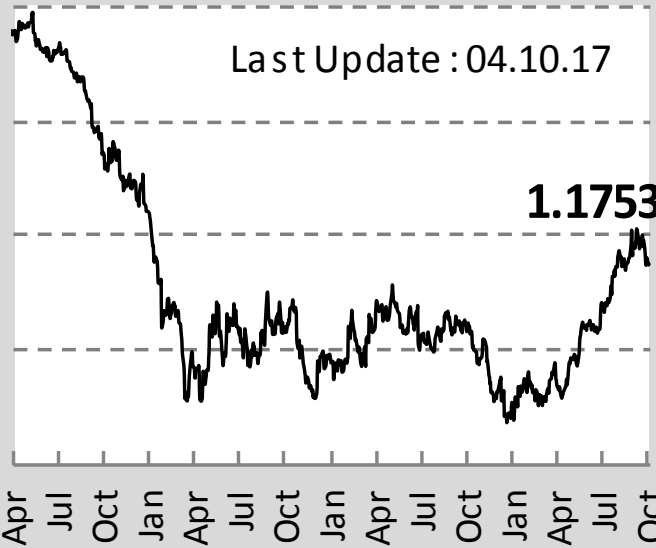
Sources : Feed : DG AGRI, Cia.it  
Energy : DG ENERGY

### EUR / USD Exchange Rate

Last Update : 04.10.17

**1.1753**

1.40  
1.30  
1.20  
1.10  
1.00



Source : European Central Bank

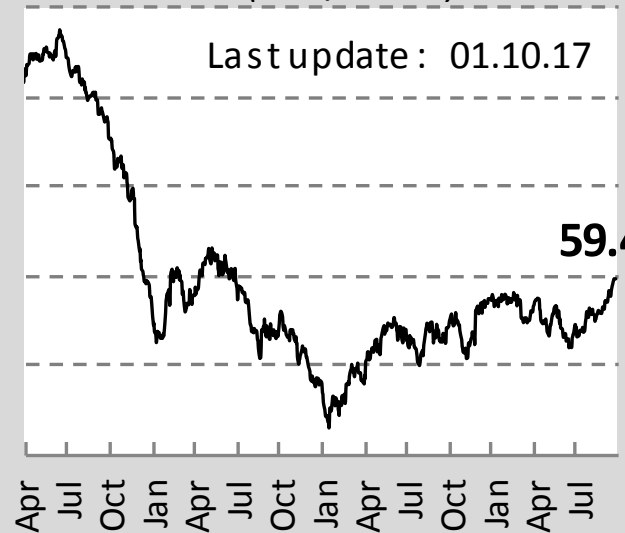
### OIL : Europe Brent Spot Price

(USD/Barrel)

Last update : 01.10.17

**59.42**

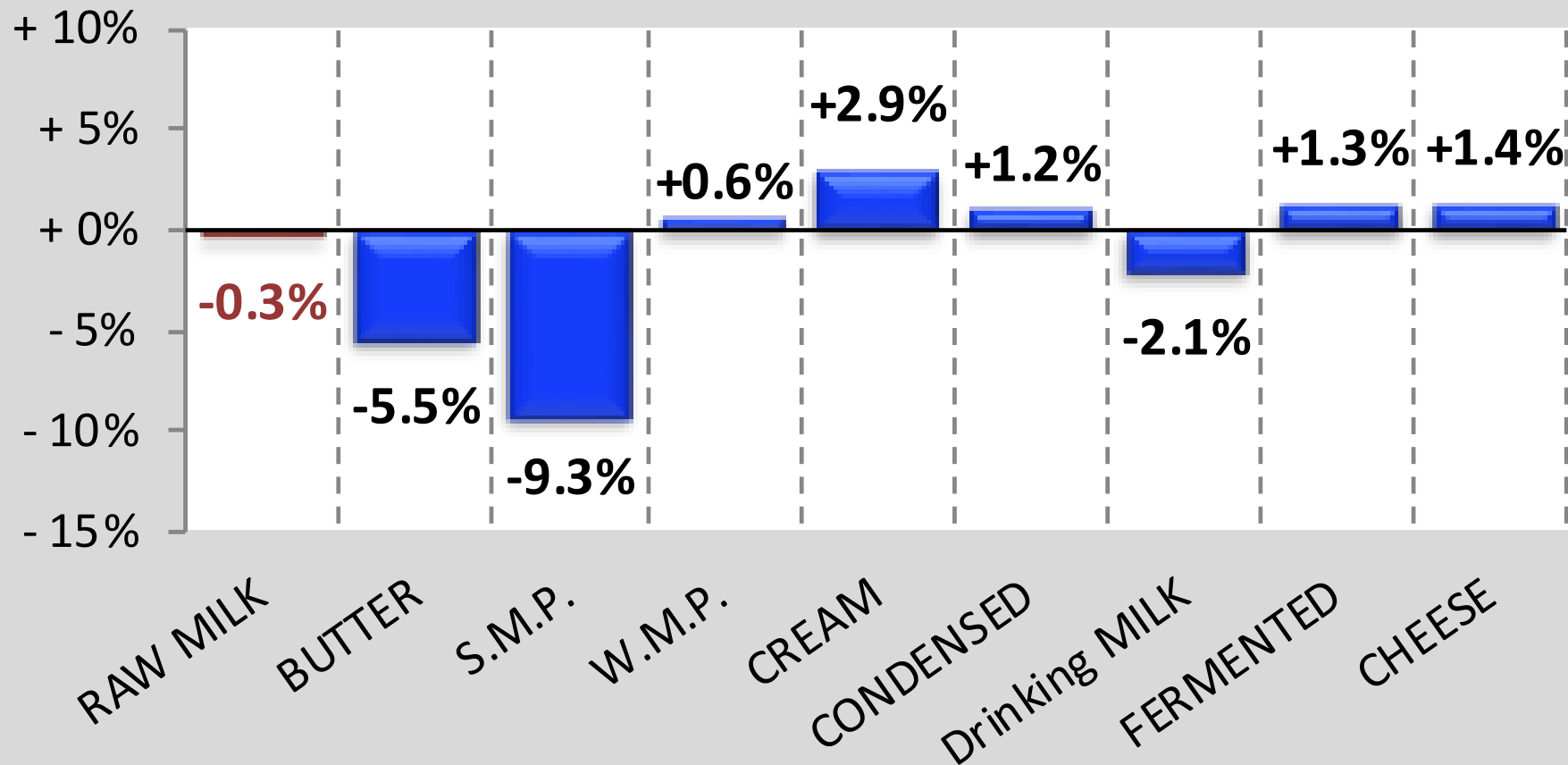
120  
100  
80  
60  
40  
20



Source : Nasdaq



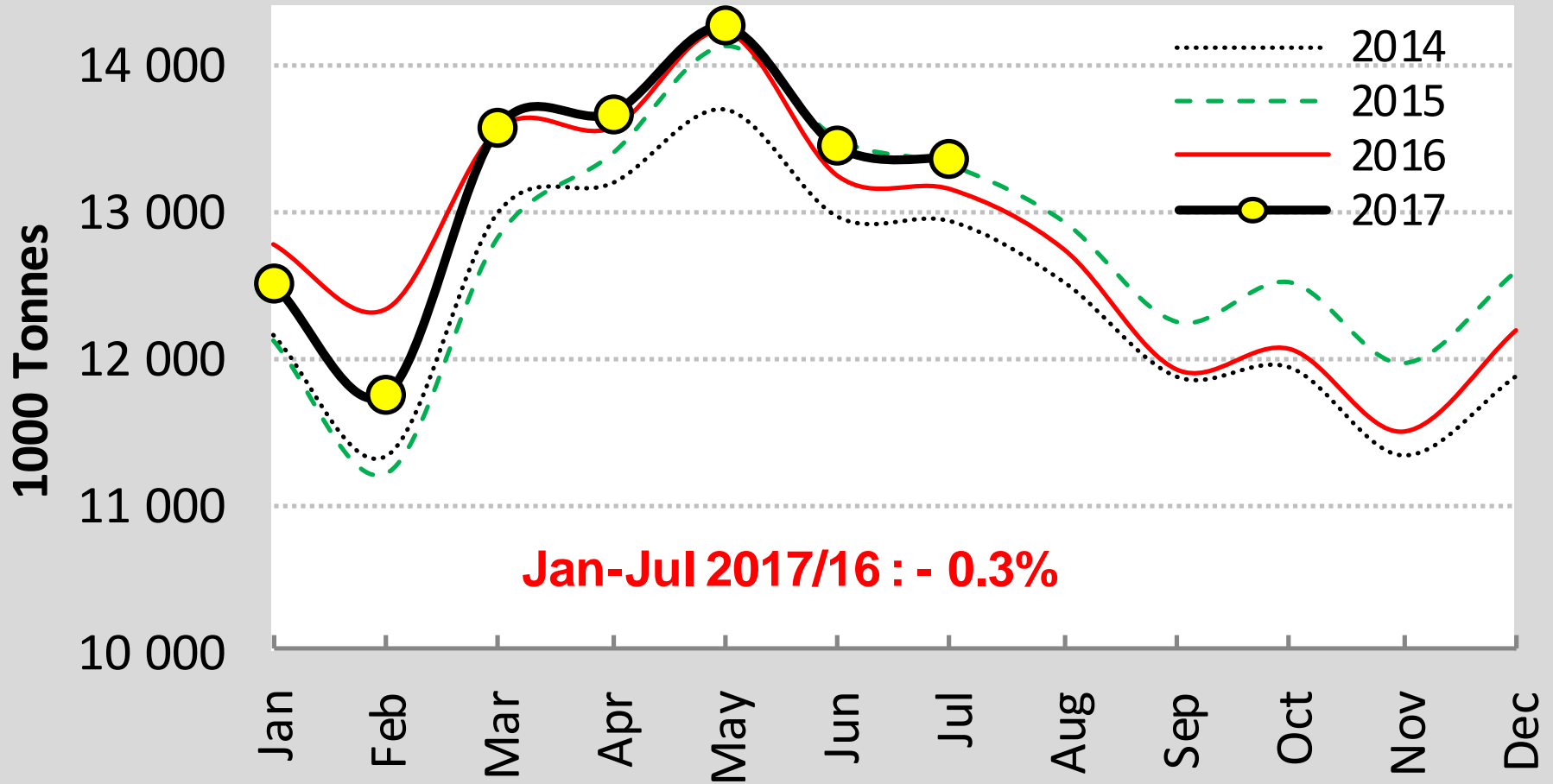
## EU Productions (Jan-Jul 2017 compared to Jan-Jul 2016)



Source : EUROSTAT

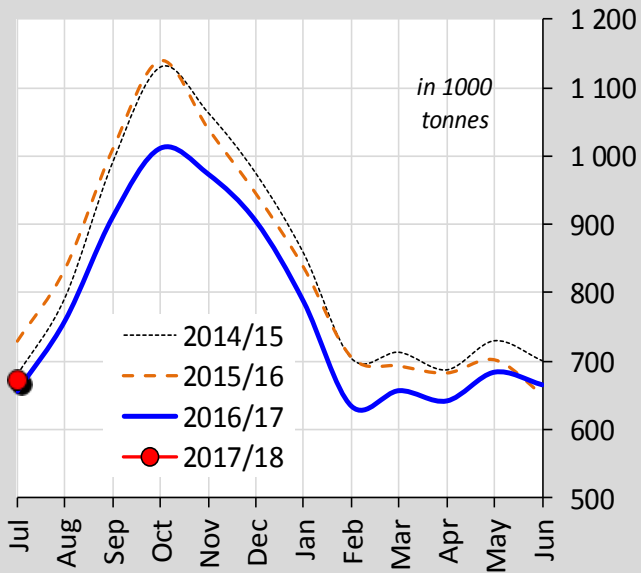


## EU - Cows' milk collected



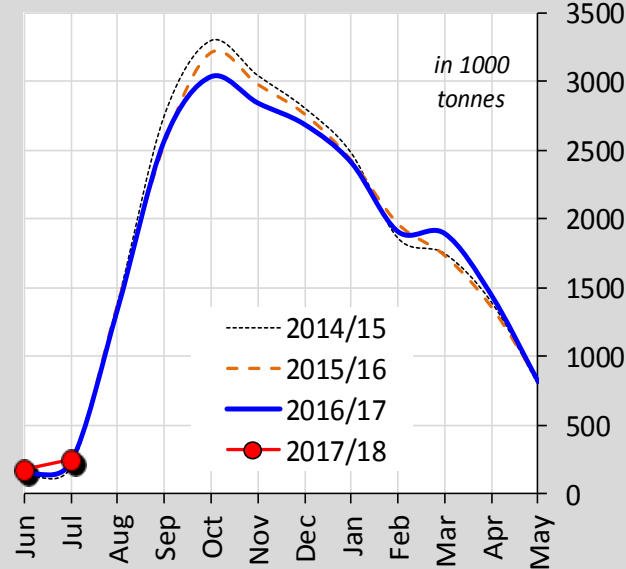
## Australian milk production

Jul 2017/18 compared to 2016/17 : + 2.7%



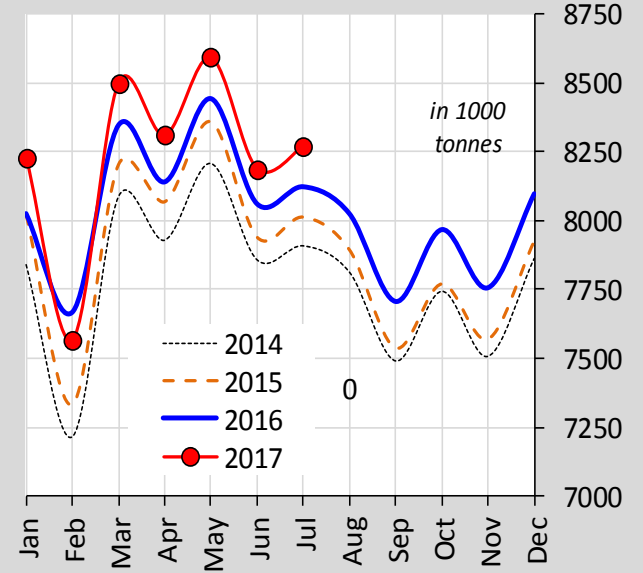
## NZ milk production

Jun-Jul 2017/18 compared to 2016/17 : + 12.7%



## U.S. milk production

Jan-Jul 2017 compared to 2016 : + 1.5%



Source : DairyAustralia, Dcanz, USDA

## EU Exports - Top 3 destinations in 2017

Period : January - July

BUTTER				
<i>in Tonnes</i>	2015	2016	2017	
<b>Extra-EU</b>	<b>80 124</b>	<b>107 326</b>	<b>90 235</b>	↓ - 16%
<b>USA</b>	8 923	10 152	15 817	↑ + 56%
<b>Saudi Arabia</b>	9 963	13 650	6 130	↓ - 55%
<b>Iran</b>	972	3 859	5 913	↑ + 53%

CHEESE				
<i>in Tonnes</i>	2015	2016	2017	
<b>Extra-EU</b>	<b>402 682</b>	<b>455 297</b>	<b>488 380</b>	↑ + 7%
<b>USA</b>	76 090	77 480	77 150	→ - 0%
<b>Japan</b>	38 546	42 715	56 153	↑ + 31%
<b>Switzerland</b>	32 027	33 207	35 170	↑ + 6%

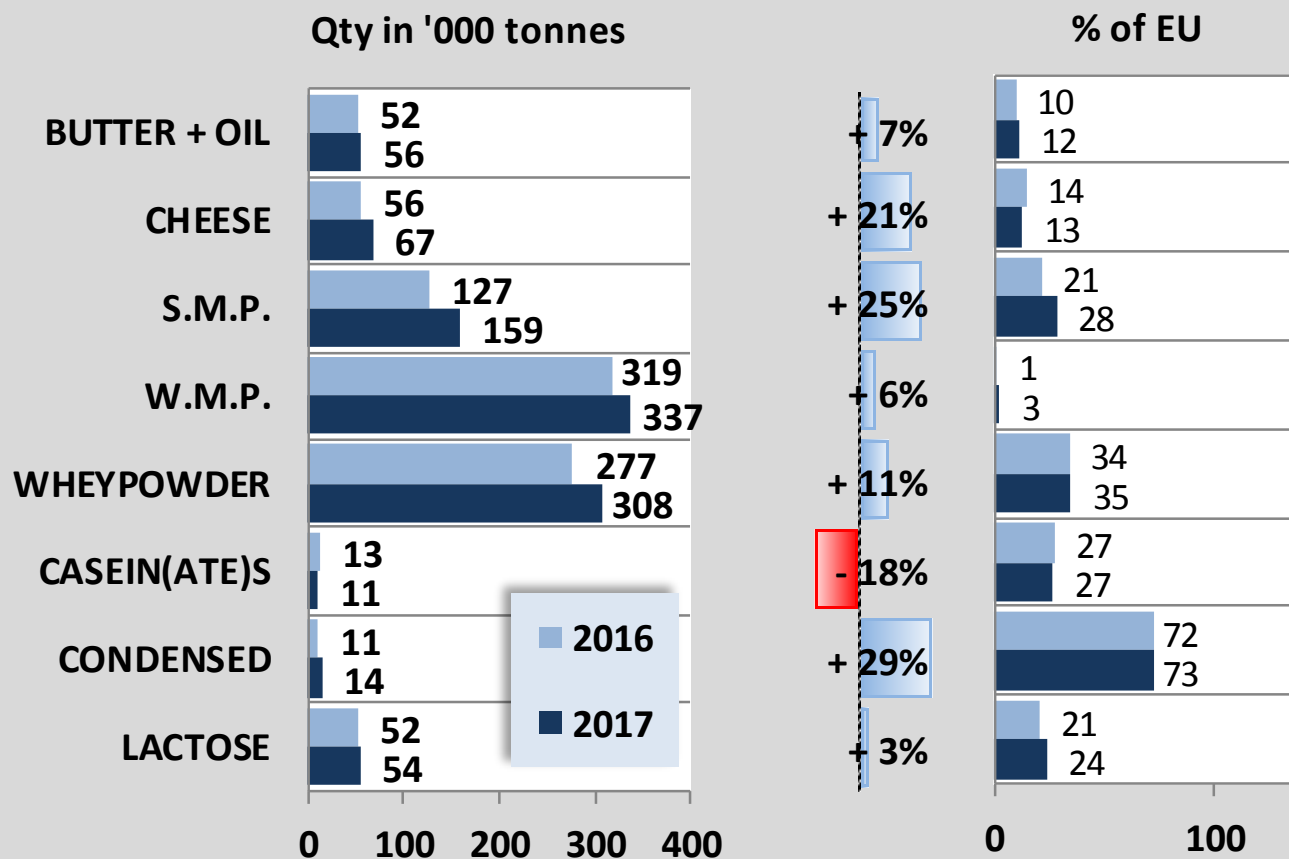
S.M.P.				
<i>in Tonnes</i>	2015	2016	2017	
<b>Extra-EU</b>	<b>424 021</b>	<b>353 624</b>	<b>493 093</b>	↑ + 39%
<b>Algeria</b>	65 534	52 304	78 447	↑ + 50%
<b>China</b>	32 270	29 472	50 671	↑ + 72%
<b>Indonesia</b>	26 769	27 709	41 027	↑ + 48%

W.M.P.				
<i>in Tonnes</i>	2015	2016	2017	
<b>Extra-EU</b>	<b>243 074</b>	<b>241 752</b>	<b>244 234</b>	↗ + 1%
<b>Algeria</b>	23 762	18 996	47 831	↑#####
<b>Oman</b>	38 388	36 460	24 393	↓ - 33%
<b>China</b>	9 125	10 976	14 875	↑ + 36%

Source : EUROSTAT



## CHINA IMPORTS (Jan-Jul 2017 compared to 2016)



Source : GTA

BUTTER + BUTTEROIL	CHEESE	S.M.P.	W.M.P.
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## MAIN EXPORTING THIRD COUNTRIES

*Jan-Jul 2017 compared to 2016*

	BUTTER(OIL)		CHEESE		S.M.P.		W.M.P.	
	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16
New Zealand	268	↓ -8%	214	→ +2%	232	↓ -10%	790	→ +3%
EU-28	117	↓ -18%	488	→ +7%	493	↑ +39%	244	→ +1%
United States	17	→ +4%	201	↑ +22%	352	↑ +15%	14	↓ -19%
Australia	10	↓ -51%	98	→ -0%	97	→ +1%	31	↓ -20%
Belarus	48	→ +7%	106	↓ -10%	65	→ +3%	18	→ -4%
Argentina	2	↓ -37%	25	→ -6%	12	↓ -18%	32	↓ -50%

Source : GTA

BUTTER + BUTTEROIL	CHEESE	S.M.P.	W.M.P.
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## MAIN IMPORTING THIRD COUNTRIES

*Jan-Jul 2017 compared to 2016*

	BUTTER(OIL)		CHEESE		S.M.P.		W.M.P.	
	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16	Qty in ktons	% 2017 /16
China	56	→ +7%	67	↑ +21%	159	↑ +25%	337	→ +6%
Russia up to Jun	57	↑ +27%	106	→ -3%	64	→ +6%	23	↑ +12%
Mexico up to Jun	27	→ +8%	65	→ +2%	164	↑ +26%	2	↓ -82%
Japan	4	↓ -38%	157	→ +3%	29	↑ +51%	0	↓ -24%
Algeria up to Apr	4	↓ -13%	9	↓ -30%	52	↑ +52%	111	↑ +72%
United States	25	↓ -16%	102	↓ -11%	0	↓ -69%	13	↑ +79%

## Event 197

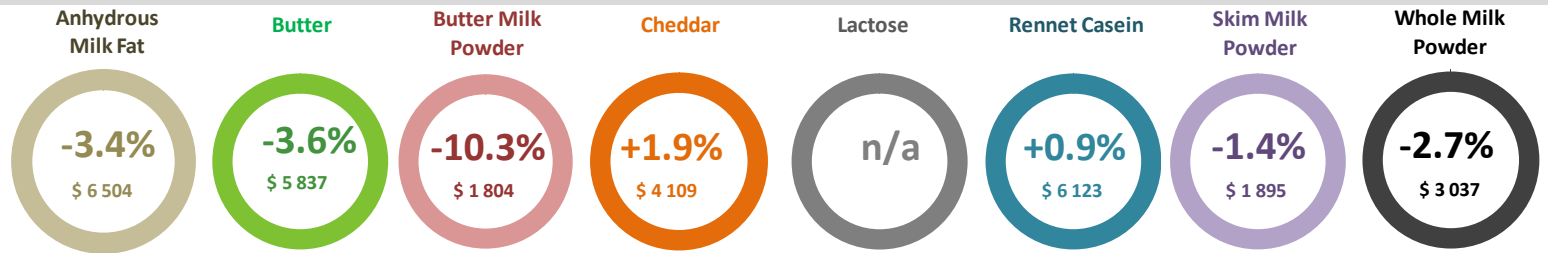
3 October 2017

**-2.4%**



Average price (USD/MT, FAS)

**\$ 3 223**



Source : Globaldairytrade



Previous